# ASI SH**O**W Orlando

# Creating & Repurposing Videos for Social Media Success

# Janet E. Johnson

January 4-6, 2025

#### Simple ways to create videos

- Top tools to create video
- Best types of videos for organic reach
- How to use videos in Ads
- 05 A video repurpose method that saves time





# Why videos are essential for social success

#### Benefits of video content



- Higher engagement rates compared to static posts
- Increased reach and visibility through platform algorithms
- More effective at building trust and showcasing personality



# Simple ways to create videos



- Low-barrier video-creation ideas:
  - Use your smartphone for authentic, relatable content
  - Record short tutorials,
    behind-the-scenes, or product showcases
  - Leverage templates on tools like
    Canva or Animoto
  - Use AI
  - Batch recording to save time



# You have your video recorder with you at all times

#### Your phone!



## Tips for using your phone

- Hold vertical this is the most popular style on the web and can be edited.
- Use Cinematic Setting for a more professional look.
- Use a Teleprompter if needed -BigVu is my recommendation.
- Look directly at camera lens (not at yourself).

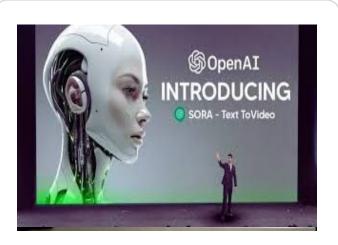


# **Top video tools**

#### AI can be a great help in producing videos – it speeds up the process.

## ChatGPT

Create scripts, videos and more using ChatGPT.



#### Sora (brand new!)

AI Video Editing Software -Cinematic production that simplifies video production. Just input your text and watch AI create beautiful videos.



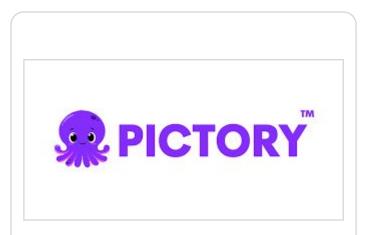
#### CapCut

Owned by TikTok, it has captioning, AI tools and more.



# **Top video tools**

#### AI can be a great help in producing videos – it speeds up the process.



#### **Pictory**

Text to video, URL into a video, long videos into branded clips and captions



#### **BigVu**

Teleprompter, beauty editing, captions, editing, automated posting



#### Canva

Use it to create social media posts, presentations, posters, videos, logos and more.





# **Top video tools**

#### AI can be a great help in producing videos – it speeds up the process.



#### InVideo

Create video by typing simple text prompts, just like you would ask a human editor. Generate video with powerful visuals, voice and text using just this tool.



#### **Adobe Premier Pro**

Industry-leader video editor. This is the most-used by professional video editors.



#### Descript

Script-to-publish explainer videos made easy



# Sora

#### Demo: Text to video

#### **Prompts:**

- Create an video for an Instagram post that shows a coffee cup (add the name "Insurance Agent" on it). Make it visually attractive. Have a cat holding it or drinking out of it.
- Create a video for an Instagram post that shows a coffee cup (add the name "Insurance Agent" on it). Make it visually attractive. Have a super cute cat cuddling with the cup.
- 3) Create a video for an Instagram post that shows a coffee cup (add the name "'Insurance Agent" on it). Make it visually attractive. Have a super cute cat holding the cup and drinking coffee out of it like a human would.







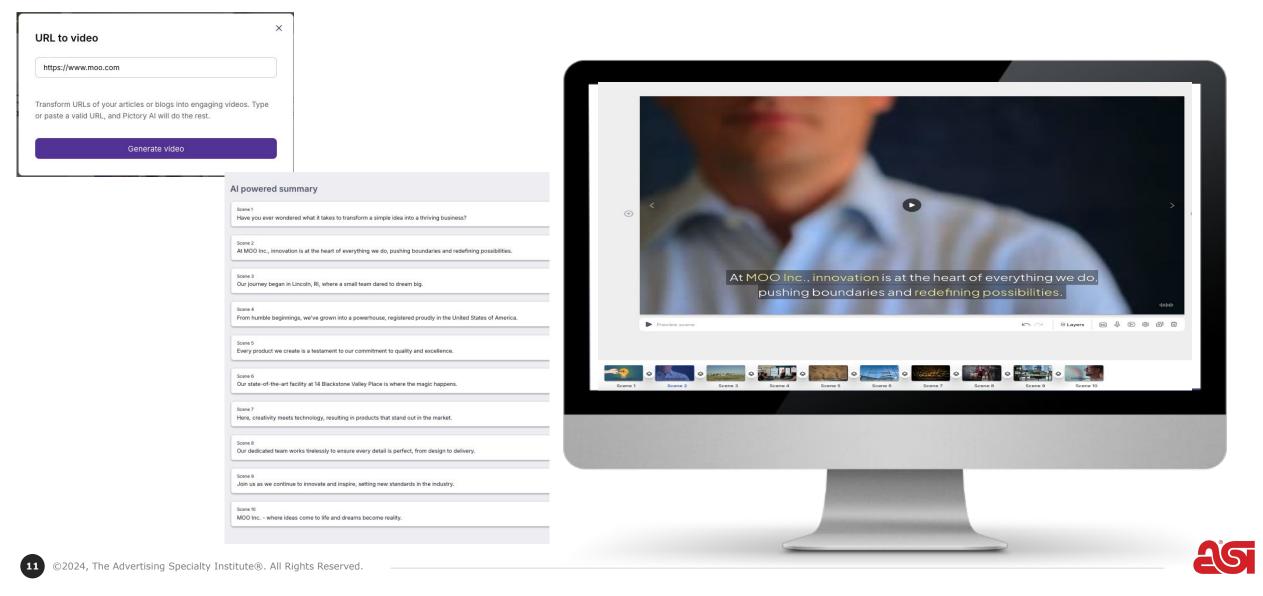
#### Best output

Mistakes: Cup has AGENT on it 2x



# **Pictory**

#### Demo: Link to video



# Best types of videos for organic reach

- High-performing video formats:
  - **Short-Form**: Reels, Stories, TikToks for quick engagement.
  - **Tutorials**: How-to guides to educate your audience.
  - **Meme-Style:** Moving video with words that create curiosity across it.
  - **Behind-the-Scenes**: Humanize your brand.
  - User-Generated Content (UGC): Build credibility and trust.
  - **Trending Challenges**: Tap into platform trends for viral potential.





# Best practices for video content strategy



- Maintain consistency in tone and branding.
- Focus on quality over quantity (but don't overthink perfection).
- Optimize for platform-specific dimensions and formats.
- Encourage engagement: Ask questions or include CTAs in your videos.



# **Overcoming video-creation challenges**

- Common hurdles and solutions:
  - "I don't have time."  $\rightarrow$  Use batching and repurposing.
  - "I'm not good on camera."  $\rightarrow$  Focus on product or AI videos.
  - "It's too expensive."  $\rightarrow$  Leverage free tools and templates.



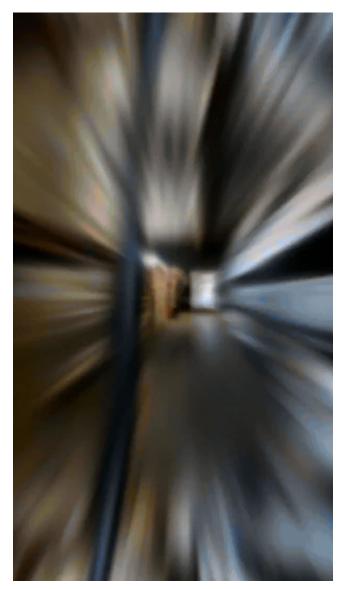
# A video repurposing method that saves time

- Step-by-step method:
  - Plan once: Create a long-form video (e.g., webinar, tutorial).
  - 2. **Break it down**: Extract clips for Reels, Stories and TikToks.
  - 3. **Adapt**: Turn the content into blog posts, infographics, quotes and send to your email list.
  - 4. **Distribute**: Post across multiple platforms with tailored captions.
- Tools to streamline repurposing:
  Descript, Repurpose.io.
  - Example: A single video turned into 10+ pieces of content.





# How to use videos in ads



- Why videos outperform static ads:
  - More engaging and memorable
  - Higher CTR and lower CPC
  - Reels are winning 90% of our conversions come from these
- Best practices for video ads:
  - Grab attention in the first 3 seconds.
  - Focus on storytelling and benefits.
  - Keep videos short and impactful (15-30 seconds).
  - Use subtitles for silent viewers.
- Example: Successful ad video and key takeaways





# Share your feedback on the session with us!



January 4-6, 2025

# Hands-on exercise (optional)

Activity - create a video at a booth and launch it today!

- **Hook:** "Wait until you see what I found for YOU at the ASI Show Orlando." (Create curiosity.)
- Body: Show a specific product or educational tip you learned that will help your audience.
- Outro: "Reach out to me for more details!"

